



Company Overview:

ICT is owned by the partnership team of Tim Duncan and David Francis. Together, they merged their passions for construction and technology by recognizing the need to provide productivity innovation tools that construction teams can use in the field and on the job site. The construction industry is entering the mobile revolution that invites apps to become an accepted means for day-to-day workflows and project management. ICT is leading the march in construction as it works towards finding digital solutions that will increase productivity, save time, and make difficult-to-manage projects a thing of the past.

Product Overview:



ICT Tracker addresses the issue where construction teams cannot reliably track job site productivity and completion milestones during projects; causing cost overruns, inaccurate estimates, and difficulty finishing projects on time and on budget.

ICT Tracker is an easy-to-use mobile software that enables construction teams to benchmark field installations and deliver comprehensive construction reporting for real-time visibility. Features include:

- Ease of use for even the non-technical end user
- Leverages existing mobile devices already in use on the job site
- Uses existing 3D project contract design or construction models
- Integrates with Autodesk BIM360 Docs, the industry-standard project collaboration site
- Provides key performance metrics for all stakeholders of the project

Contractors can now accurately track construction projects, control costs and realize immediate ROI. For example, a mid-size contractor averaging \$50m in annual revenue, can realize a savings of \$1.6m. This is a 26.3x return on investment for a \$60k, 20-seat purchase.

Market Opportunity:

The TAM for construction in the U.S. is over \$2.2 trillion annually. Our target market of mechanical, electrical, plumbing, and fire protection (MEP&F) is \$236 million annually. By capturing just 3% of the IT/Software construction spending for the U.S. we have a market opportunity of \$141 million annually.

Management Team:

TIM DUNCAN, Co-Founder / CEO

Tim Duncan is a registered architect who has successfully started and operated companies in the architecture, engineering, and construction market. He has witnessed the challenges and opportunities that companies face with the evolution of advanced computer technologies. Embracing technology and supporting the customer throughout the lifecycle of construction is a passion that Tim is extending with the creation of solutions using mobile, AR, and other emerging technologies. His knowledge of the lifecycle of building from design to construction has provided an understanding of what is needed to

DAVID FRANCIS, Co-Founder / CTO

David Francis has years of hands-on expertise managing MEP Design/Build construction projects. He has held positions with some of the top mechanical contractors as a Foreman, General Foreman, Detailer, Plant Manager, Planning Manager, Constructibility Manager, Project coordinator, BIM/VDC Manager, and MEP Manager. David has embraced technology in all areas of construction and was responsible for guiding the companies he worked for into the implementation and use of technologies that provided the most value and increased process efficiency. David serves as the Associated General Contractors of America BIM Forum MEP Group National Chairman and the MEP group lead on the LOD Specification committee.

ICT has assembled a team of construction industry and SaaS experienced sales and marketing staff committed to the launch and success of Innovative Construction Technology solutions.